



Technology Industry Blog



Content Created for Tokara Solutions, Salesforce CRM & Pivotal CRM Premier Partner



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Hosted Salesforce Integration Maintains and Streamlines Existing Practices for Enhanced Functionality

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TOKARA SOLUTIONS
INTEGRATION SERVICES

salesforce

Your Data

- SQL Server
- MySQL
- Oracle
- Web services
- Flat files
- Other Applications

TOKARA SOLUTIONS

Complete Integration Hosting Solution for Salesforce.com

Data Migrations | Data Integrations | Job scheduling and monitoring
Salesforce Replication | All leveraging Microsoft SQL and SSIS
Hosted securely in the Amazon cloud

As noted in last week’s posting, Tokara’s new Hosted Salesforce Integration Services take the guesswork out of deploying your new CRM solution. Not only do we take care of the advanced programming and development required to fully implement the solution into your business environment, our services allow your teams to maintain their existing practices and consolidate disparate operations across your organization into a single, cloud-based location within Salesforce, so any employee, from purchasing to marketing, can access department-specific data from any location, at any time.

Our seasoned, certified Salesforce engineers and developers use Microsoft SQL Server Integration Services (SSIS), an enterprise-level data integration and transformation platform, to drive the integration processes. They use SSIS to write source components that connect to custom data sources, then supply information from these sources to other components in a data flow task, consolidating functions for simplified control. The result is an all-in-one application that merges the new and innovative features of CRM with your trusted best practices, because there are more than likely some procedures you want to continue even after the jump to Salesforce is complete.

Whether you’re a small start-up, a large enterprise or any business in between, Tokara’s integration services help you migrate seamlessly into the Salesforce virtual collaboration sphere, leading to greater organizational efficiencies, more productive teamwork, stronger sales and marketing campaigns, and faster maintenance response times.

You’ve got enough to worry about during the workday—figuring out how to introduce new CRM technology into your present operations without sacrificing performance or usability shouldn’t be one of them. As industry



leading experts, CRM is what we know, and what we do best. Our Hosted Salesforce Integration Services are designed specifically to help you do more with what you've got, saving you money, time, resources, and frustration along the way.

If you'd like greater detail on the performance benefits users are seeing from our Hosted Salesforce Integration Services, we'd love to speak to you. In the meantime, to learn more about how our seasoned Salesforce consultants can deliver this functionality to your business, please contact any member of our consulting team at info@tokarasolutions.com. We also encourage you to contact Tokara's VP of Business Development, Mark Fillingim, directly at +1 972-719-0213.